



## Project Manager (m/w/x) – ESA Business Incubation Centre with a focus on startup financing

The Reutlingen Chamber of Industry and Commerce (IHK) represents the interests of companies and provides vital stimuli for the success and growth of the regional economy. It is a key link between businesses, politics, and administration. It provides information on day-to-day business concerns, helps companies join the international business arena, and addresses tomorrow's issues today.

Become a part of IHK Reutlingen, support our approx. 42,000 member companies, and also become part of the European network ESA BIC. 20 Business Incubation Centres (BIC) of the European Space Agency (ESA) in 17 European countries take on 180 startups each year. Since 2018, it has also been based in Friedrichshafen and Reutlingen. Together with Darmstadt, they form the ESA BIC Hesse & Baden-Württemberg. In Baden-Württemberg, the ESA BIC is organized by the Institute for Knowledge Management and Knowledge Transfer (IHK-IWW) of IHK Reutlingen

### What we offer:

- **International environment.** As a Project Manager (m/f/x) with a focus on startup financing, you will have daily contact with founders in teams that are often international in nature. Interacting with international partners and networks, you will represent the interests of startups from Baden-Württemberg.
- **Creative liberty.** You will take on critical tasks from day one and work independently in a dynamic organization with short decision-making paths.
- **Diversity.** You will gain diverse insight into the startup industry in Baden-Württemberg, including the latest trends and technologies.
- **Continued growth.** Numerous opportunities for further training give you the opportunity to develop your skills in accordance with your individual needs.

### Your responsibilities:

- You will assist the startups of the ESA Business Incubation Centre Baden-Württemberg with developing their business, in particular with financing aspects and the further development of business plans.
- You will be the central point of contact (m/f/x) of the ESA BIC for the Startup BW PreSeed program of L-Bank. For this purpose, you will work with the companies to compile the necessary documents and supervise the entire implementation process.

### Your day-to-day responsibilities:

- You will interact daily with startups and assist them with financing aspects. They are closely related to technical issues. Colleagues and partners are responsible for these, and you will be working closely with them. You will switch between German and English in your day-to-day business activities.
- You will keep yourself informed on the activities of (angel) investors as well as special seed funding from public authorities, and also assist startups with the compilation of documentation.
- You will be involved in all activities of the ESA BIC, particularly marketing activities, both domestically and internationally. In addition, you will assist with the organization of the annual Space Competitions, such as Galileo Masters and Copernicus Masters, for which you will also be taking over administrative tasks.



Eva Beckershoff,  
Project Manager for  
Innovation and the  
Environment

*"The interactions with the ESA BIC incubatees and the many contacts through the annual Space Competitions are a lot of fun and offer a great change of pace."*

### Your qualifications:

- University degree in business administration with a focus on finance or banking. Comparable degrees and career changers with relevant professional or startup experience will also be considered.
- Experience in the field of corporate consulting, ideally in the startup segment.
- Professional experience in marketing and communications is desirable.
- Demonstrably excellent command of written and spoken English.

### Your new job?

Please submit your application, stating your earliest possible starting date and your salary expectations, via e-mail to [karriere@reutlingen.ihk.de](mailto:karriere@reutlingen.ihk.de) or by regular mail to IHK Reutlingen, Postfach 1944, 72709 Reutlingen. For information via phone, please contact Eva Beckershoff at +49 (0)7121 201 154.

For more information, please visit: [www.reutlingen.ihk.de](http://www.reutlingen.ihk.de). or [www.esa-bic-bw.de](http://www.esa-bic-bw.de)

